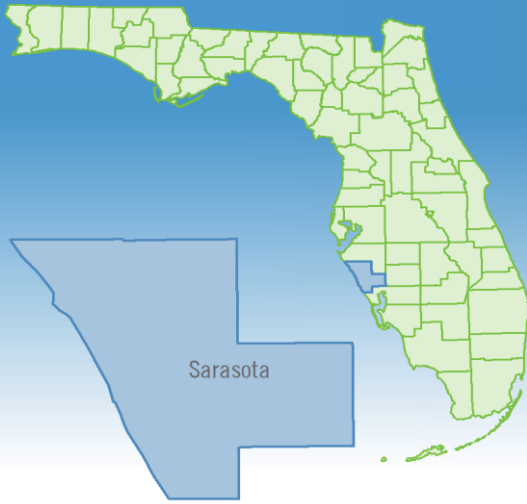


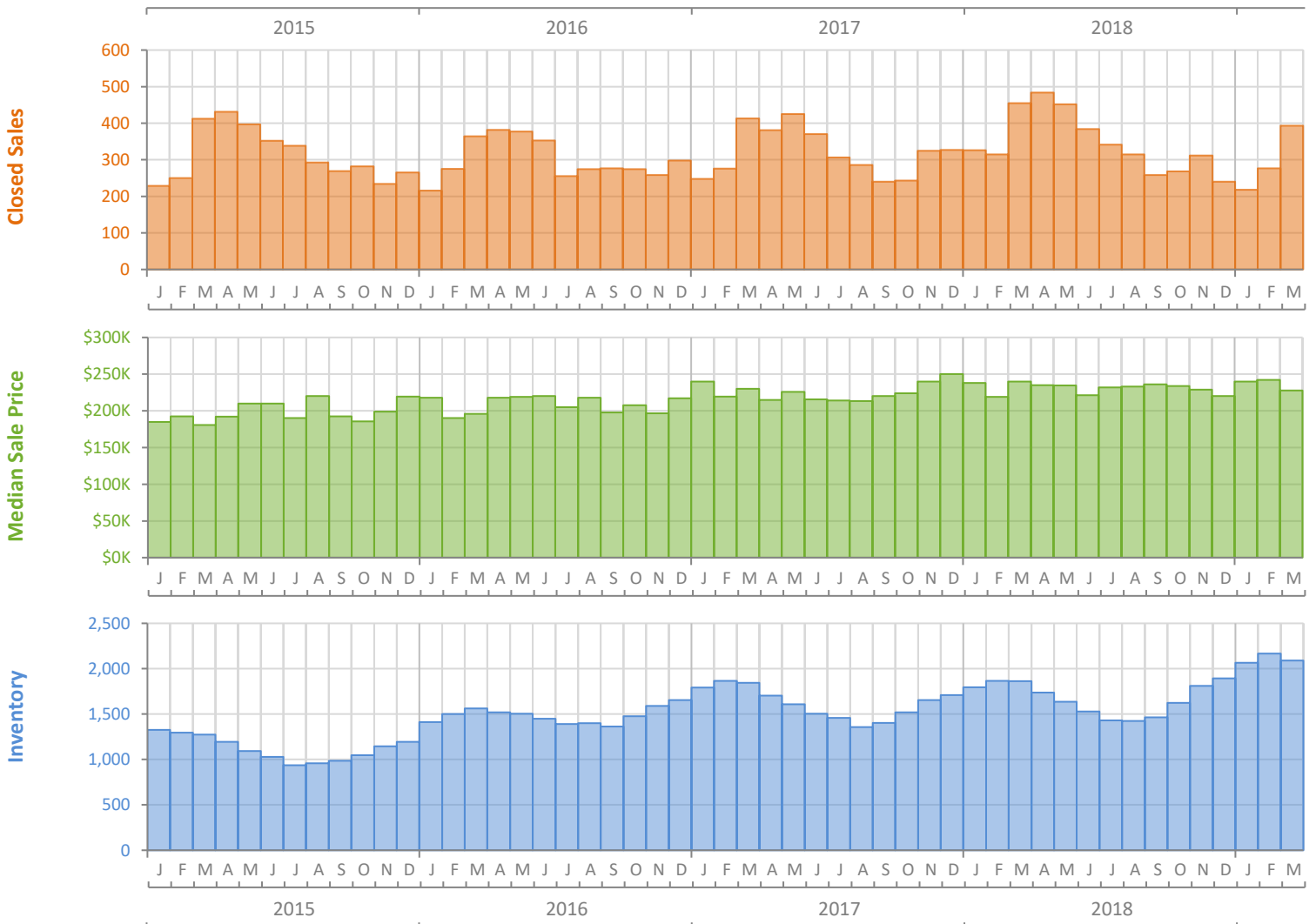
Monthly Market Summary - March 2019

Townhouses and Condos

Sarasota County



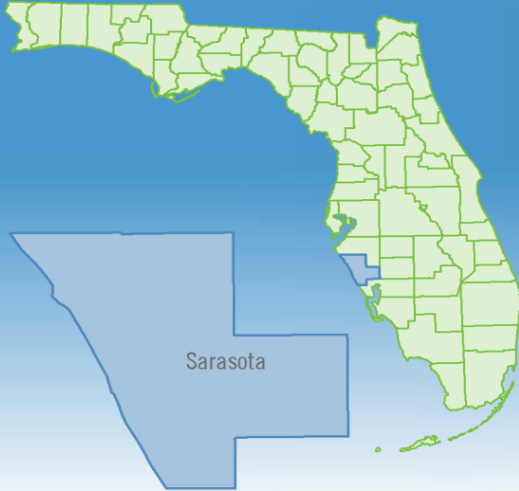
	March 2019	March 2018	Percent Change Year-over-Year
Closed Sales	393	455	-13.6%
Paid in Cash	254	293	-13.3%
Median Sale Price	\$227,825	\$240,000	-5.1%
Average Sale Price	\$324,695	\$405,367	-19.9%
Dollar Volume	\$127.6 Million	\$184.4 Million	-30.8%
Med. Pct. of Orig. List Price Received	94.6%	94.6%	0.0%
Median Time to Contract	52 Days	66 Days	-21.2%
Median Time to Sale	90 Days	107 Days	-15.9%
New Pending Sales	482	515	-6.4%
New Listings	478	553	-13.6%
Pending Inventory	721	729	-1.1%
Inventory (Active Listings)	2,089	1,863	12.1%
Months Supply of Inventory	6.4	5.6	14.3%



Monthly Distressed Market - March 2019

Townhouses and Condos

Sarasota County



		March 2019	March 2018	Percent Change Year-over-Year
Traditional	Closed Sales	390	451	-13.5%
	Median Sale Price	\$227,663	\$240,000	-5.1%
Foreclosure/REO	Closed Sales	3	2	50.0%
	Median Sale Price	\$322,000	\$69,200	365.3%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$106,000	N/A

