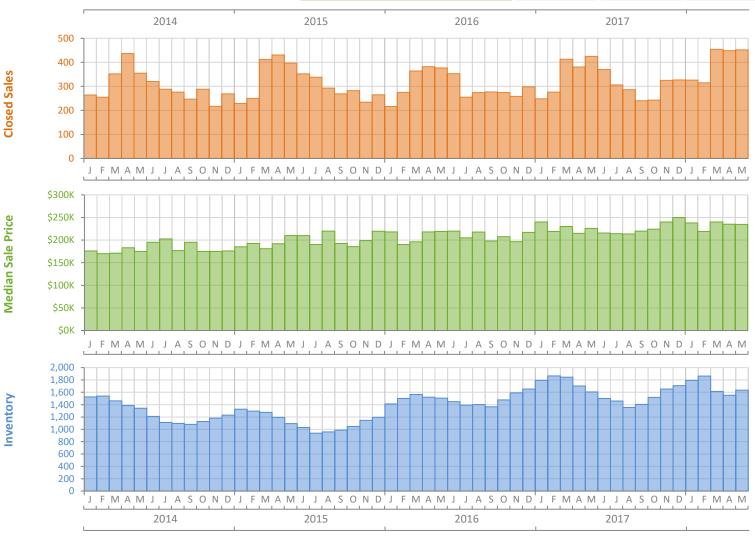
Monthly Market Summary - May 2018 Townhouses and Condos Sarasota County





	May 2018	May 2017	Percent Change Year-over-Year
Closed Sales	452	425	6.4%
Paid in Cash	254	264	-3.8%
Median Sale Price	\$234,675	\$225,700	4.0%
Average Sale Price	\$342,853	\$338,511	1.3%
Dollar Volume	\$155.0 Million	\$143.9 Million	7.7%
Med. Pct. of Orig. List Price Received	94.3%	93.8%	0.5%
Median Time to Contract	63 Days	61 Days	3.3%
Median Time to Sale	104 Days	102 Days	2.0%
New Pending Sales	364	350	4.0%
New Listings	384	380	1.1%
Pending Inventory	624	553	12.8%
Inventory (Active Listings)	1,636	1,607	1.8%
Months Supply of Inventory	4.8	5.2	-7.7%



Monthly Distressed Market - May 2018 Townhouses and Condos Sarasota County





		May 2018	May 2017	Percent Change Year-over-Year
Traditional	Closed Sales	448	416	7.7%
	Median Sale Price	\$235,250	\$230,000	2.3%
Foreclosure/REO	Closed Sales	3	7	-57.1%
	Median Sale Price	\$81,100	\$126,500	-35.9%
Short Sale	Closed Sales	1	2	-50.0%
	Median Sale Price	\$145,000	\$127,950	13.3%

2014 2015 2016 2017 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 95% **Closed Sales** 90% 85% 80% J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M \$600K \$500K Median Sale Price \$400K \$300K \$200K \$100K \$0K F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M 2014 2015 2016 2017