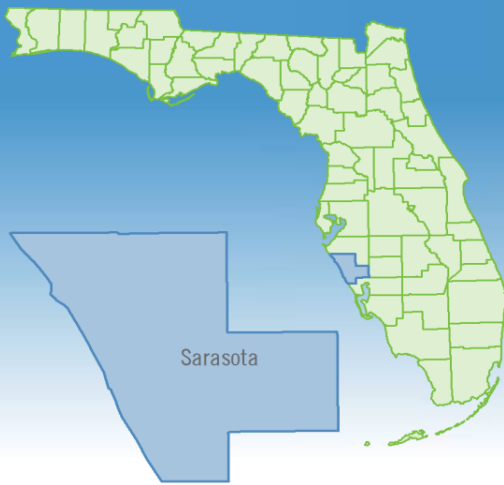


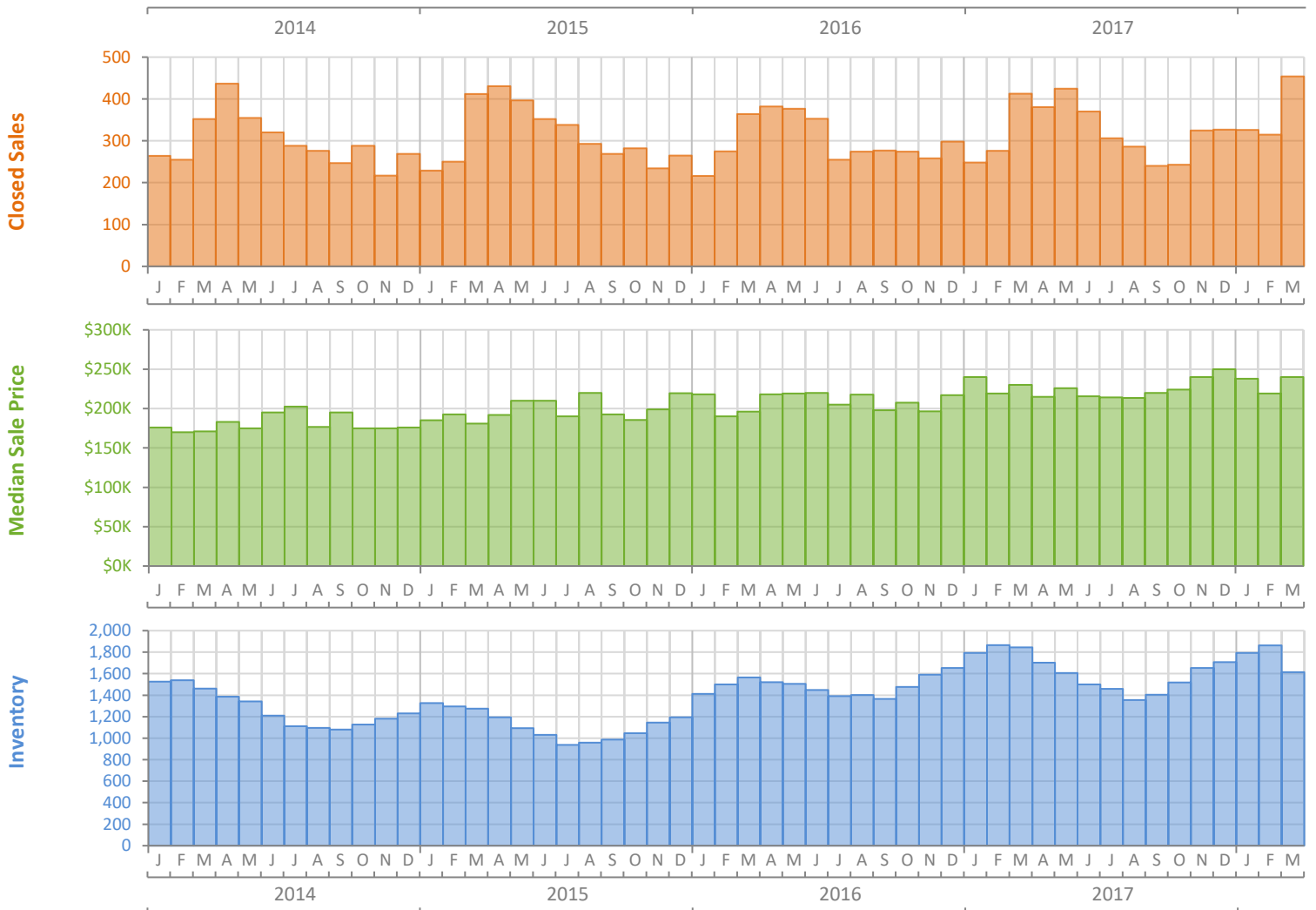
Monthly Market Summary - March 2018

Townhouses and Condos

Sarasota County



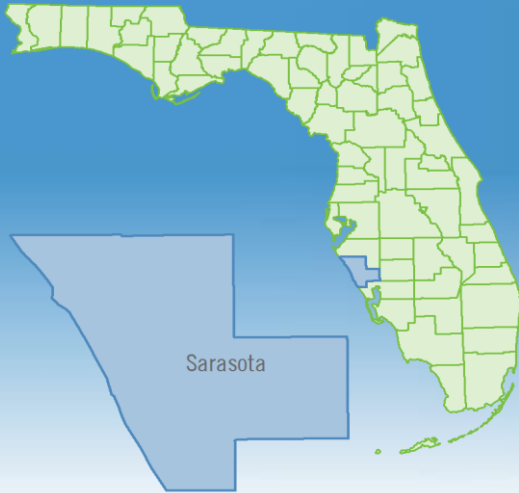
	March 2018	March 2017	Percent Change Year-over-Year
Closed Sales	454	413	9.9%
Paid in Cash	293	287	2.1%
Median Sale Price	\$240,000	\$230,000	4.3%
Average Sale Price	\$405,745	\$341,458	18.8%
Dollar Volume	\$184.2 Million	\$141.0 Million	30.6%
Med. Pct. of Orig. List Price Received	94.6%	94.5%	0.1%
Median Time to Contract	66 Days	53 Days	24.5%
Median Time to Sale	107 Days	99 Days	8.1%
New Pending Sales	491	491	0.0%
New Listings	473	533	-11.3%
Pending Inventory	696	633	10.0%
Inventory (Active Listings)	1,615	1,845	-12.5%
Months Supply of Inventory	4.8	6.0	-20.0%



Monthly Distressed Market - March 2018

Townhouses and Condos

Sarasota County



		March 2018	March 2017	Percent Change Year-over-Year
Traditional	Closed Sales	450	404	11.4%
	Median Sale Price	\$240,250	\$235,000	2.2%
Foreclosure/REO	Closed Sales	2	7	-71.4%
	Median Sale Price	\$69,200	\$93,020	-25.6%
Short Sale	Closed Sales	2	2	0.0%
	Median Sale Price	\$106,000	\$144,500	-26.6%

